14 JUNE 2021

EMEA Advisory Group Meeting

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Welcome presentation

Julien de Beer, Head of Portfolio Management - Engineering Business Unit

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INTRODUCTIONS

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WELCOME

We're glad your're here

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On the call today

Senior Vice President Portfolio Management



Julien de Beer

Vice President Process & Simulation BU Head



Ian Willetts

Product Manager SaaS at AVEVA



Marlina Lukman

Simulate

Product Manager Lead



Maged Selim

AVEVA PRO/II Simulation



John Hernandez

AVEVA Process Simulation



Cal Depew

Pipephase



Alexander Troxell

Visual Flare



Cal Depew

Thermodynamic

Thermodynamics



Seiya Hirohama

Learn

Product Manager Lead



Coral Siminovich

AVEVA Unified Learning



Coral Siminovich

Pipeline Training Simulation



Alexander Troxell

AVEVA Dynamic Simulation



Andrea Macri

AVEVA OTS



Andrea Macri

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AVEVA

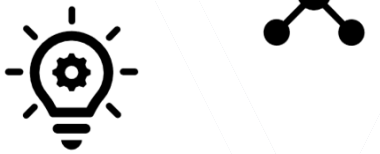
What's in it for you?

Learn what your peers are doing and align to help AVEVA™ be a better partner



More focused discussions organized by simulation applications throughout the process lifecycle

Learn how we are going digital and what new tools can help you influence AVEVA



Gain visibility into and directly influence our near term and longer-term product development direction

Regularly meet and exchange information on the use of AVEVA solutions for mutual benefit



Have some interactions with polling questions and answers

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What's in it for AVEVA?

Receive feedback to improve user experience, ease of use or applicability

Facilitate Alpha and Beta testing for users who may be interested









Create awareness on AVEVA's products and initiatives

Collect suggestions on the functional specifications of features that are planned for upcoming releases

Create a collaborative relationship with our entrusted customers

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What it is NOT



A place for commercial conversations



A forum for raising responses to specific technical issues being handled with AVEVA technical contacts



Time to discuss information or material related to any of AVEVA's market competitors



A place for presenting and discussing confidential information

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AVEVA Update

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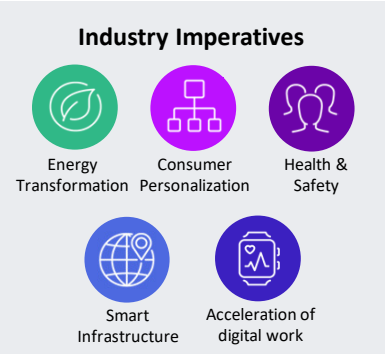
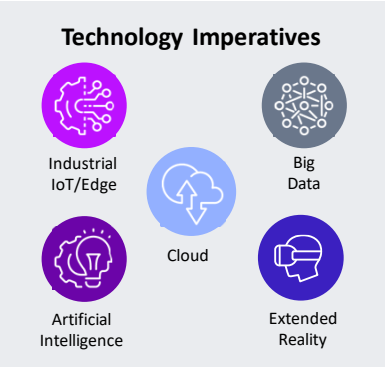
Comprehensive digital thread from engineering to operations

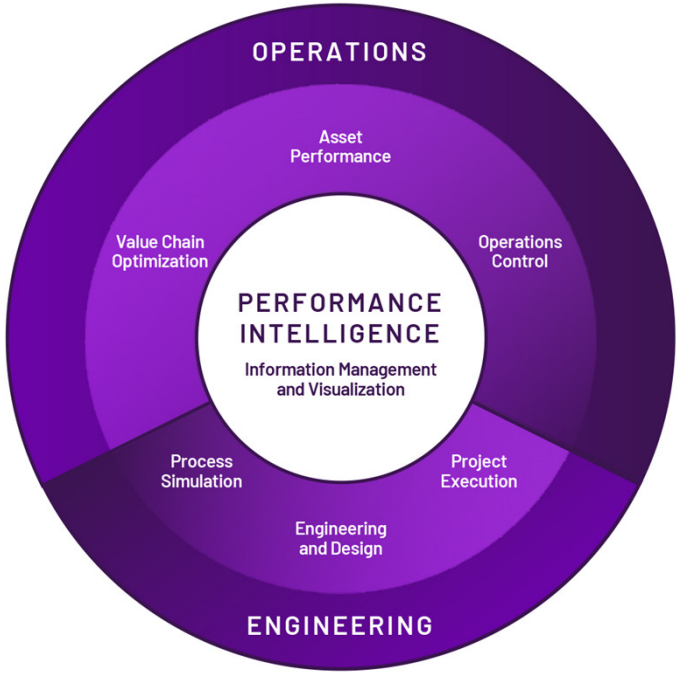
AVEVA's end-to-end industrial software to optimize engineering and operations

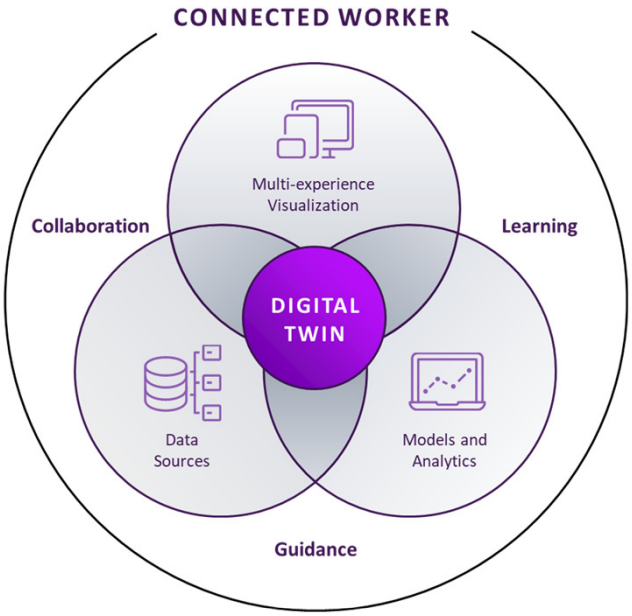
+

OSIsoft's PI System is the industry standard for industrial information management









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Combining world-class software to drive Performance Intelligence

Accelerating digital transformation of the industrial world with complementary product offerings

AVEVA's end-to-end industrial software to optimize engineering and operations

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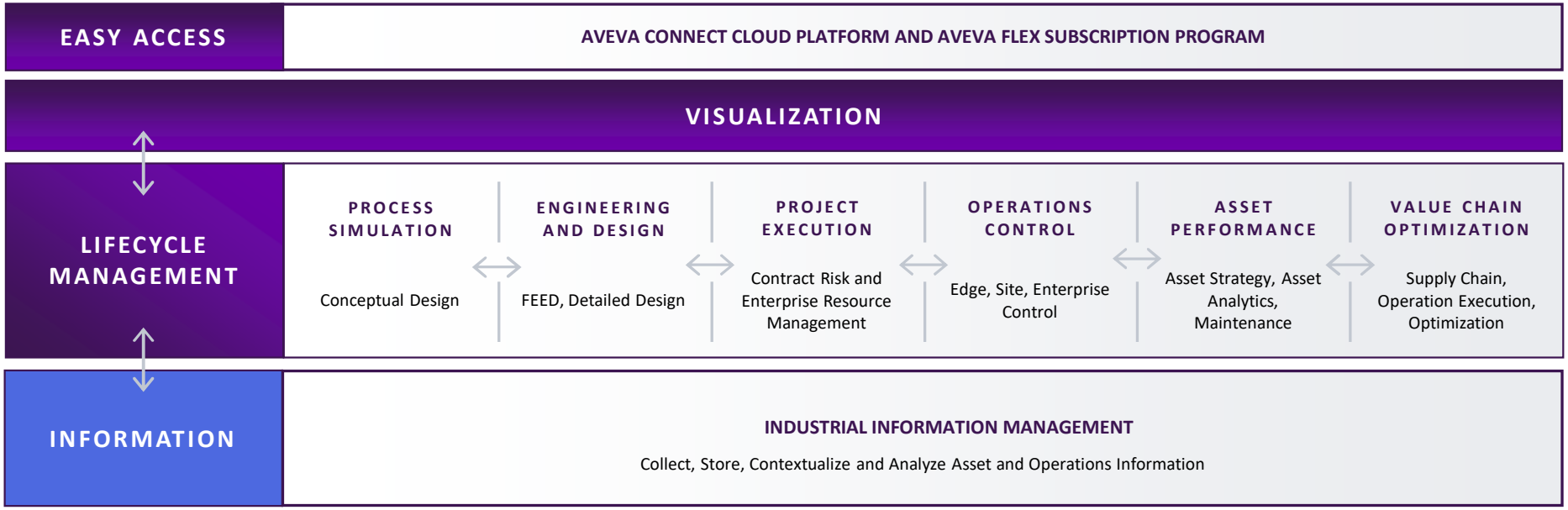
OSIsoft's PI System is the industry standard for industrial information management



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We offer a powerful combination of technology and teamwork

10+
R&D Centers

6,500
Employees

22+
Project Centers

4,300
SI Partners

2,000+
R&D Capacity

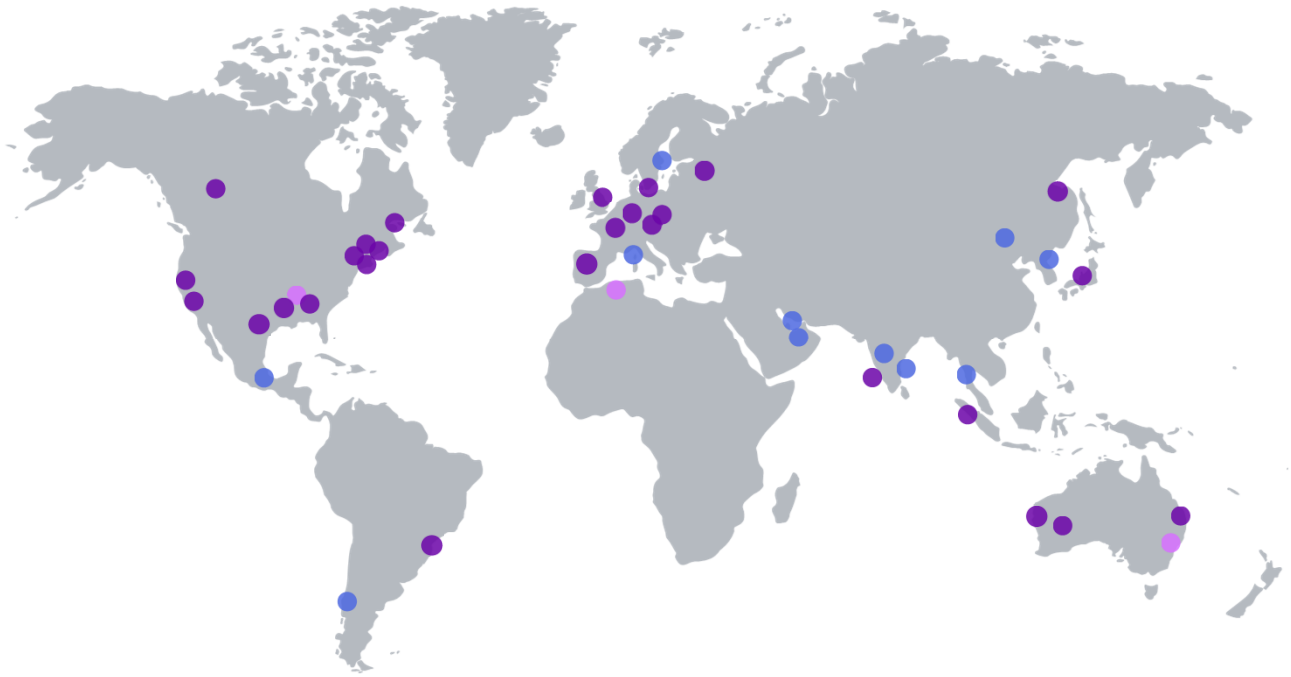
120+
Sales Partners

16%
of Revenue reinvested in R&D

250+
Tech Partners

85%
Projects include Next-Gen tech

20+
Alliance Partners



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Meeting Agenda

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Advisory Group Meeting Agenda

Date	Time	Duration	Topics	Products
Monday June 14th	PDT 06:00-09:00 CET 15:00-18:00 GST 17:00-20:00 JST 22:00-01:00	3 hours	Welcome Presentation General Topics AVEVA Cloud Strategy AVEVA Innovation	All
Tuesday June 15th	PDT 00:00-03:00 CET 09:00-12:00 GST 11:00-14:00 JST 16:00-19:00	3 hours	AVEVA Thermodynamic - - -	All
Wednesday June 16th	PDT 06:00-09:00 CET 15:00-18:00 GST 17:00-20:00 JST 22:00-01:00	3 hours	AVEVA Unified Simulation AVEVA Unified Engineering	AVEVA PRO/II Simulation AVEVA Process Simulation
Thursday June 17th	PDT 06:00-09:00 CET 15:00-18:00 GST 17:00-20:00 JST 22:00-01:00	3 hours	AVEVA Unified Learning - - -	AVEVA Unified Learning AVEVA OTS and Dynamic Simulation, AVEVA Pipeline Simulation and Training

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How will sessions be run?

Sharing

Advisors are welcome to share their experience in using AVEVA products

Roadmaps

AVEVA will present what's new and roadmaps for the main products

Material

Majority of the material presented will be shared in pdf format using Aha

Q&A

Time will be left for Q&A sessions. Attendees use the chat to ask questions

Technical

Delivery and R&D teams from AVEVA will join the discussions to provide accurate information

Polling

Attendees can interact also by answering polling questions using Slido (no installation needed)

Time

The meeting is divided into different sessions to optimize your time investment

Demos

AVEVA will show demos of new features and ongoing prototypes

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This presentation may include predictions, estimates, intentions, beliefs and other statements that are or may be construed as being forward-looking. While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could result in actual outcomes differing materially from those projected in these statements. No statement contained herein constitutes a commitment by AVEVA to perform any particular action or to deliver any particular product or product features. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinions only as of the date of this presentation.

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ABOUT AVEVA

AVEVA is a global leader in engineering and industrial software driving digital transformation across the entire asset and operational life cycle of capital-intensive industries.

The company's engineering, planning and operations, asset performance, and monitoring and control solutions deliver proven results to over 16,000 customers across the globe. Its customers are supported by the largest industrial software ecosystem, including 4,200 partners and 5,700 certified developers. AVEVA is headquartered in Cambridge, UK, with over 4,400 employees at 80 locations in over 40 countries.

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