OCTOBER 18, 2021

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Americas Advisory Group Meeting

Welcome presentation

Julien de Beer – Vice President, Engineering & Design Business

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INTRODUCTIONS

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WELCOME

We're glad your're here

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On the call today

Vice President Engineering & Design Business



Julien de Beer

Vice President Process & Simulation BU Head



Ian Willetts

Product Manager SaaS at AVEVA



Marlina Lukman

Simulation

Product Manager Lead



Maged Selim

AVEVA PRO/II Simulation



John Hernandez

AVEVA Process Simulation



Cal Depew

Pipephase



Alexander Troxell

Visual Flare



Cal Depew

Thermodynamic

Thermodynamics



Seiya Hirohama

Learning

AVEVA OTS



Andrea Macri

Pipeline Training Simulation



Alexander Troxell

AVEVA Dynamic Simulation



Andrea Macri

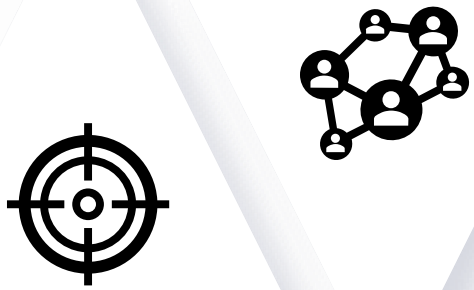
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What’s in it for you?

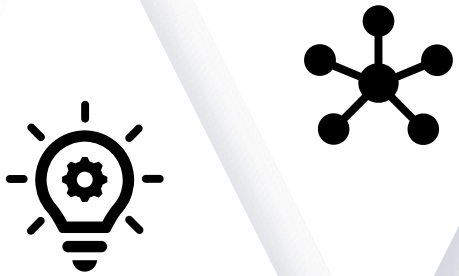
More focused discussions organized by simulation applications throughout the process lifecycle

Learn what your peers are doing and align to help AVEVA™ be a better partner



Gain visibility into and directly influence our near term and longer-term product development direction

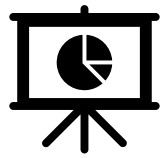
Learn how we are going digital and what new tools can help you influence AVEVA



Have some interactions with polling questions and answers

Regularly meet and exchange information on the use of AVEVA solutions for mutual benefit





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What’s in it for AVEVA?

Receive feedback to improve user experience, ease of use or applicability

Facilitate Alpha and Beta testing for users who may be interested



Create awareness on AVEVA’s products and initiatives

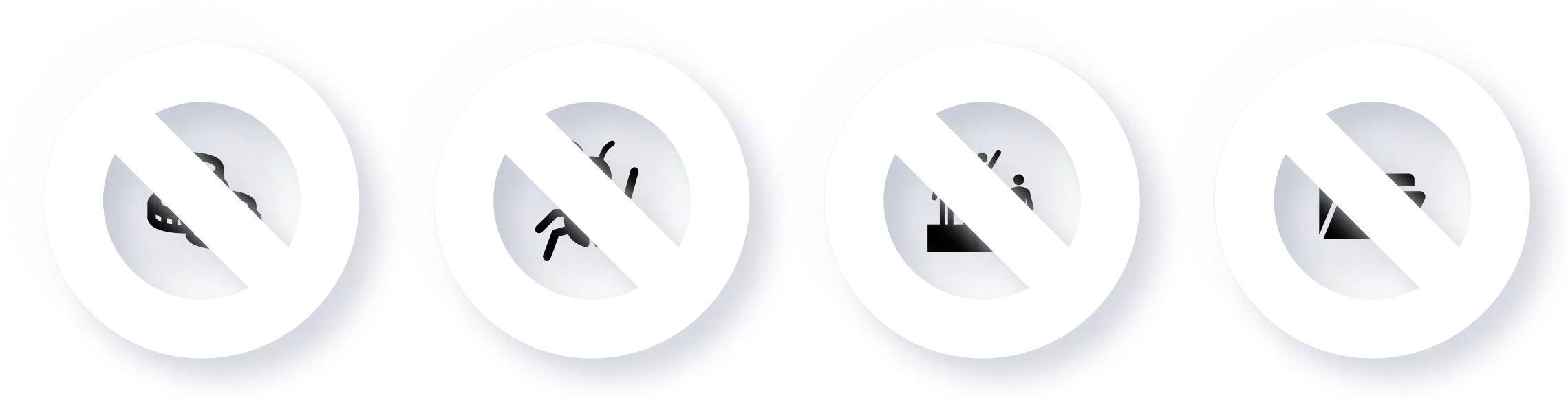
Collect suggestions on the functional specifications of features that are planned for upcoming releases

Create a collaborative relationship with our entrusted customers

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What it is NOT



A place for commercial conversations

A forum for raising responses to specific technical issues being handled with AVEVA technical contacts

Time to discuss information or material related to any of AVEVA's market competitors

A place for presenting and discussing confidential information

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AVEVA Update

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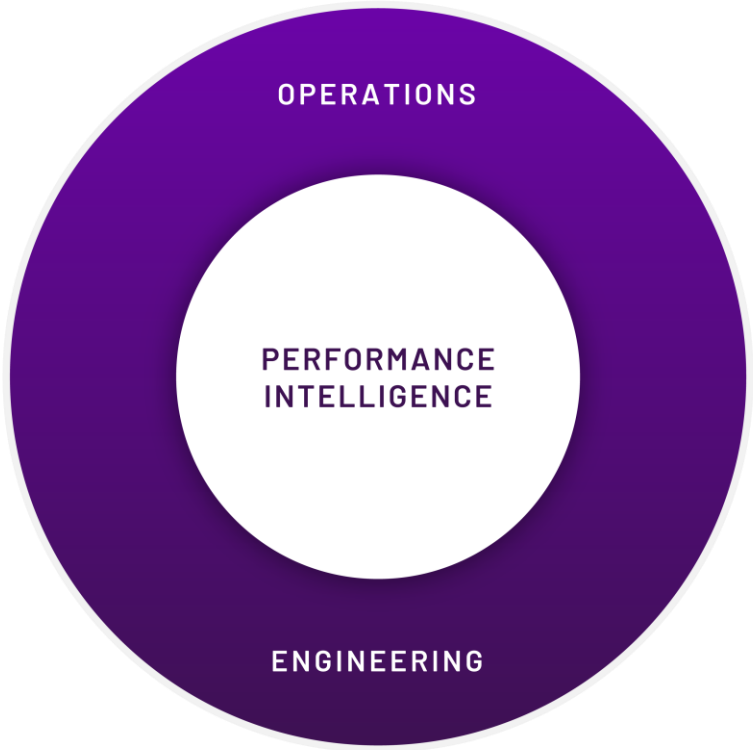
Comprehensive digital thread from engineering to operations

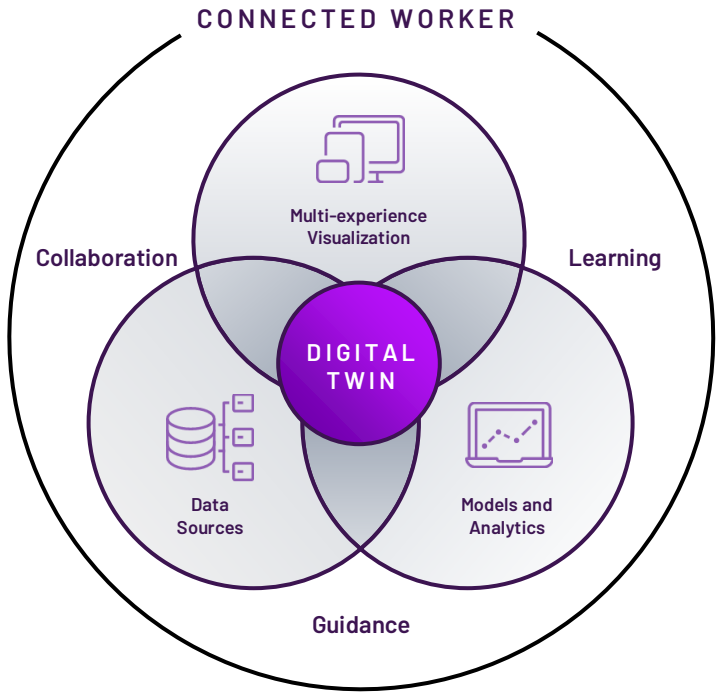
AVEVA's end-to-end industrial software to optimize engineering and operations

+

OSIsoft's PI System is the industry standard for industrial information management

- Artificial Intelligence
- Cloud
- Big Data
- Industrial IoT/Edge
- Extended Reality



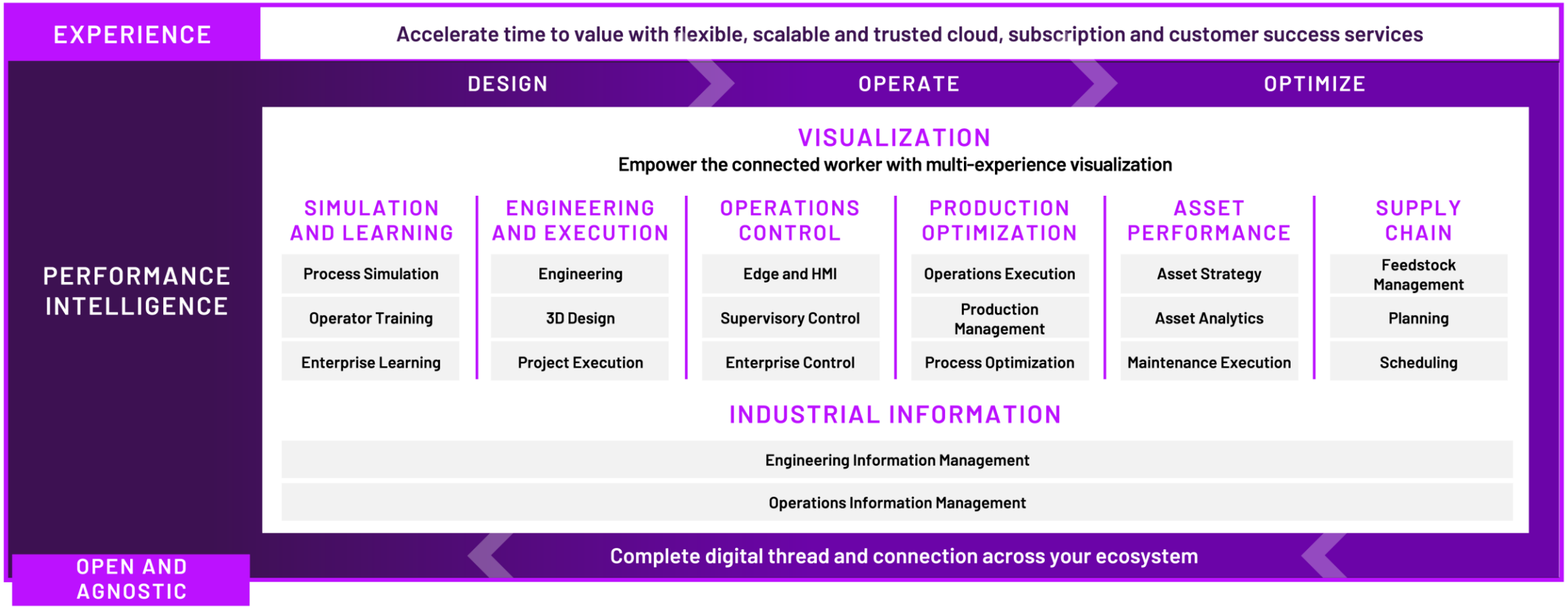


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Combining world-class software to drive Performance Intelligence

Accelerating digital transformation of the industrial world with complementary product offerings



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We offer a powerful combination of technology and teamwork

10+
R&D Centers

6,500
Employees

22+
Project Centers

4,300
SI Partners

2,000+
R&D Capacity

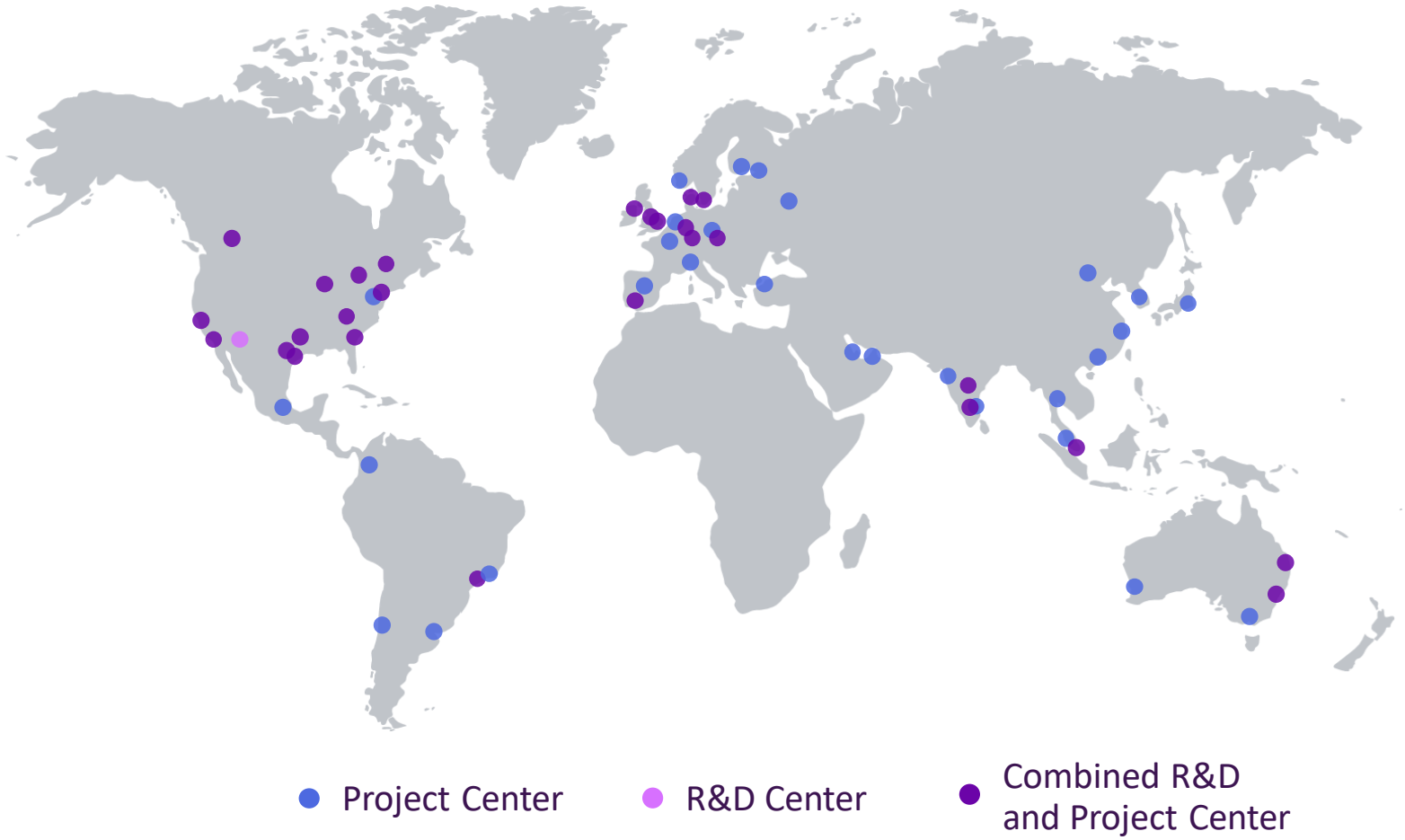
120+
Sales Partners

16%
of Revenue reinvested in R&D

250+
Tech Partners

85%
Projects include Next-Gen tech

20+
Alliance Partners



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Meeting Agenda

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AMERICAS ADVISORY GROUP MEETING

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Agenda Day 1

Opening Session

- Welcome
- Transform Execution and Operation with Digital Twin
- Cloud Advances
- Innovation Initiatives

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AMERICAS ADVISORY GROUP MEETING

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Agenda
Day 2
Thermodynamics

- Thermodynamics Development Updates
- Roadmap
- Advisor Presentation - Dr. Weshaus, DECHEMA
- Aha Ideas Review
- Enhancement Requests

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Agenda Day 3

Simulation for Process Engineering

- AVEVA PRO/II Simulation
  - Roadmap, Features
  - Aha Ideas Review
  - Guest Speaker - Video by Dr. Rafiqul Gani
  - Open Forum
- AVEVA Process Simulation
  - Roadmap
  - Greenhouse Gas Emissions
  - Renewables for Green Hydrogen
  - Open Forum

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AMERICAS ADVISORY GROUP MEETING

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Agenda Day 4

Unified Learning & Pipeline

- Unified Learning
  - Roadmap, updates
  - Demo
  - Customer Presentation – Video from Total Oleum
  - Roadmap, updates for DYNSIM and OTS
  - Prototyping Demo
- Pipeline Simulation
  - Roadmap, development updates
  - Trainer Demo

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How will sessions be run?

Sharing

Advisors are welcome to share their experience in using AVEVA products

Roadmaps

AVEVA will present what's new and roadmaps for the main products

Material

Majority of the material presented will be shared in pdf format using Aha

Q&A

Time will be left for Q&A sessions. Attendees use the chat to ask questions

Technical

Delivery and R&D teams from AVEVA will join the discussions to provide accurate information

Polling

Attendees can interact also by answering polling questions using Slido (no installation needed)

Time

The meeting is divided into different sessions to optimize your time investment

Demos

AVEVA will show demos of new features and ongoing prototypes

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ABOUT AVEVA

AVEVA is a global leader in engineering and industrial software driving digital transformation across the entire asset and operational life cycle of capital-intensive industries.

The company's engineering, planning and operations, asset performance, and monitoring and control solutions deliver proven results to over 16,000 customers across the globe. Its customers are supported by the largest industrial software ecosystem, including 4,200 partners and 5,700 certified developers. AVEVA is headquartered in Cambridge, UK, with over 4,400 employees at 80 locations in over 40 countries.

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